Addendum & Corrigendum-2

Expression of Interest

For

Selection of System Integrator for Implementation of Connected Surat Project

EOI Notification No.: SSCDL-Network-Eol-01-2016

Last date (deadline) for EOI Submission: 23.12.2016

Invited by
Surat Smart City Development limited
115, Smart City Cell, Surat Municipal Corporation, Muglisara, Main Road, Surat - 395003, Gujarat.
Surat Smart City Development Limited

ADDENDUM AND CORRIGENDUM-2

EOI Notification No.: SSCDL-Network-Eoi-01-2016

The Bidders are requested to take note of the following changes made in the Eol documents, which are to be taken in to account while submitting the Eoli. They shall be presumed to have done so and submitted the Eoli accordingly.

- This Addendum and Corrigendum shall be the part of the Eoli documents.
- All items specified in this Addendum and Corrigendum supersede relevant items to that effect as provided in the original Eoli documents. All other specifications, terms and conditions of the original Eoli document shall remain unchanged.
- The queries raised and given by bidders, but the clarifications are not made in this Addendum and Corrigendum shall be considered to remain unchanged as per the terms and conditions mentioned in the original Eoli documents.

Bidders shall read and consider following points, which shall be a part of the Eoli documents.

- The bidders who have already submitted Online Technical and/or Price bid need to resubmit them.

<table>
<thead>
<tr>
<th>Highlighted Colour</th>
<th>What does it indicate?</th>
</tr>
</thead>
<tbody>
<tr>
<td>No highlight</td>
<td>Indicates content as per original bid.</td>
</tr>
<tr>
<td>Highlighted in Yellow</td>
<td>Indicates amendment as per Addendum &amp; Corrigendum issued on 19/11/2016</td>
</tr>
<tr>
<td>Highlighted in Green</td>
<td>Indicates amendment as per this Addendum &amp; Corrigendum-2</td>
</tr>
<tr>
<td>Sr. No.</td>
<td>Tender Reference</td>
</tr>
<tr>
<td>--------</td>
<td>------------------</td>
</tr>
<tr>
<td>1.</td>
<td>Notice Inviting Express of Interest</td>
</tr>
</tbody>
</table>

This EOI Document is being published by the Surat Smart City Development Ltd (SSCDL) for the project “Connected Surat” which is an initiative for creating a city wide fiber network. SSCDL invites leading industry participant to share their feedback on various aspects of the project. Bidders are advised to study this EOI document carefully before submitting their proposals in response to the EOI Notice. Submission of a proposal in response to this notice shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications. This EOI document is not transferable.

**EOI Fee** (Non-refundable)  
INR 18,000 (Eighteen thousand rupees Only) by Demand Draft or Banker’s Cheque

**Online Queries**  
Bidders shall have to post queries by email to it@suratsmartcity.com on or before 11/11/2016, 16:00 hrs.

**Last date (deadline) for EOI Submission**  
Complete EOI in sealed envelope with relevant details may be submitted strictly through Speed Post or RPAD only so as to reach by 09/12/2016 up to 18:00 hr at following address:

Surat Smart City Development Limited (SSCDL) 115, Smart City Cell, Surat Municipal Corporation – Head Quarter, Muglisara, Main Road, Surat - 395003, Gujarat.

This EOI Document is being published by the Surat Smart City Development Ltd (SSCDL) for the project “Connected Surat” which is an initiative for creating a city wide fiber network. SSCDL invites leading industry participant to share their feedback on various aspects of the project. Bidders are advised to study this EOI document carefully before submitting their proposals in response to the EOI Notice. Submission of a proposal in response to this notice shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications. This EOI document is not transferable.

**EOI Fee** (Non-refundable)  
INR 18,000 (Eighteen thousand rupees Only) by Demand Draft or Banker’s Cheque

**Online Queries**  
Bidders shall have to post queries by email to it@suratsmartcity.com on or before 11/11/2016, 16:00 hrs.

**Last date (deadline) for EOI Submission**  
Complete EOI in sealed envelope with relevant details may be submitted strictly through Speed Post or RPAD only so as to reach by 23/12/2016 up to 18:00 hr at following address:
Chief Accountant Shri,
Surat Municipal Corporation,
Mugalisarai,
Surat-395003, Gujarat.

Website to
download EOI
http://suratsmartcity.com or
https://www.suratmunicipal.gov.in/

The right to accept/reject any or all EoI(s) received is reserved without assigning any reason thereof.

GM(IT),
Surat Smart City Development Ltd.

<table>
<thead>
<tr>
<th>#</th>
<th>Information</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Project Name</td>
<td>Selection of System Integrator for implementation of Connected Surat Project</td>
</tr>
<tr>
<td>2.</td>
<td>EOI reference No and Date</td>
<td>EOI Reference No.: SSCDL-Network-EOI-01-2016 Date: 27.10.2016</td>
</tr>
<tr>
<td>3.</td>
<td>Website to download EOI</td>
<td><a href="http://suratsmartcity.com">http://suratsmartcity.com</a> or <a href="https://www.suratmunicipal.gov.in/">https://www.suratmunicipal.gov.in/</a></td>
</tr>
<tr>
<td>4.</td>
<td>EOI Fee (Non-Refundable)</td>
<td>INR 18,000 (Eighteen thousand rupees Only) by Demand Draft or Banker’s Cheque of any scheduled/nationalized bank payable at Surat in favour of Surat Smart City Development Ltd</td>
</tr>
<tr>
<td>5.</td>
<td>Queries by email</td>
<td>Bidders shall have to post queries by email to <a href="mailto:it@suratsmartcity.com">it@suratsmartcity.com</a> on or before 11/11/2016, 16:00 hrs.</td>
</tr>
<tr>
<td>6.</td>
<td>Last date deadline for receipt of EOI Fee (Demand Draft) and EOI response</td>
<td>09/12/2016</td>
</tr>
<tr>
<td>7.</td>
<td>Place, Time and Date of opening of the proposals received in</td>
<td>To be Informed Later</td>
</tr>
</tbody>
</table>

Chief Accountant Shri,
Surat Municipal Corporation,
Mugalisarai,
Surat-395003, Gujarat.

Website to
download EOI
http://suratsmartcity.com or
https://www.suratmunicipal.gov.in/

The right to accept/reject any or all EoI(s) received is reserved without assigning any reason thereof.

GM(IT),
Surat Smart City Development Ltd.
<table>
<thead>
<tr>
<th>Section 2: Pre-Qualification Criteria, Page 8</th>
<th>#</th>
<th>Pre-Qualification Criteria</th>
<th>Proof Document Required</th>
<th>#</th>
<th>Pre-Qualification Criteria</th>
<th>Proof Document Required</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>1</td>
<td>Bidder / Consortium must be a company in India registered under The Company’s Act 1956</td>
<td>Certificate of Incorporation / Registration Certificate</td>
<td>1</td>
<td>Bidder / Consortium must be a company in India registered under The Company’s Act 1956</td>
<td>Certificate of Incorporation / Registration Certificate</td>
</tr>
<tr>
<td></td>
<td>2</td>
<td>Bidder / Consortium should be in business of providing telecommunication infrastructure or internet service provider or bandwidth provisioning</td>
<td>Copy of the relevant and valid license</td>
<td>2</td>
<td>Bidder / Consortium should be in business of providing telecommunication infrastructure or internet service provider or bandwidth provisioning</td>
<td>Copy of the relevant and valid license to be submitted by the Bidder. In case of Consortium, any one partner should have the valid license[s].</td>
</tr>
<tr>
<td></td>
<td>3</td>
<td>Bidder (or holding company) /Consortium (or holding company) should have a minimum average annual turnover of Rs. 500 crores for last three financial years i.e. FY 2015-16, FY 2014-15, FY 2013-14</td>
<td>Copy of the Audited Profit and Loss statement and certificate from statutory auditor / CA regarding turnover.</td>
<td>3</td>
<td>Bidder (or holding company) /Consortium (or holding company) should have a minimum average annual turnover of Rs. 500 crores for last three financial years i.e. FY 2015-16, FY 2014-15, FY 2013-14</td>
<td>Copy of the Audited Profit and Loss statement and certificate from statutory auditor / CA regarding turnover. In case of consortium, the prime bidder must have minimum 51% of average annual turnover.</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>Bidder (or holding company) /Consortium (or holding company) should have a positive net worth in each of last three financial years i.e. FY 2015-16, FY 2014-15, FY 2013-14</td>
<td>Certificate from the statutory auditor / CA towards positive net worth of the company</td>
<td>4</td>
<td>Bidder (or holding company) /Consortium (or holding company) should have a positive net worth in each of last three financial years i.e. FY 2015-16, FY 2014-15, FY 2013-14</td>
<td>Certificate from the statutory auditor / CA towards positive net worth of the company</td>
</tr>
<tr>
<td>Bidder / Consortium</td>
<td>Should have 1000 km of own fiber network or completed laying of at least 1000 km of fiber network or provided broadband /FTTH to at least 1,00,000 customers.</td>
<td>Self Declaration on company letterhead along with Proof of such implementation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>---------------------</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bidder / Consortium</td>
<td>Should be registered for Service Tax and Income Tax in India</td>
<td>Service Tax Registration Income Tax Certificate (ITR)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bidder / Consortium</td>
<td>Should not have been blacklisted by Central Government or any State Government organization / department in India at the time of submission of the EoI.</td>
<td>Declaration letter by bidder as per format given in the EOI document</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Please note following for the Consortium:

1. The bidder cannot be a member of more than one bidding consortium. An individual firm applying as a single/consortium cannot at the same time be the member of any other consortium.

2. In case of Consortium only 2 partners are allowed. The agreement needs to be submitted at the time of RFP stage. However the consortium needs to submit the letter of intent as per Annexure-6.9 of this corrigendum.

3. Both the parties of consortium should comply to above points no# 1,2,4, 6 &7 individually and submit the required documents / proofs separately.

4. In case of Consortium both the parties should also submit the formats mentioned in section 6.1-6.6 separately of this EoI.

5. In case the consortium is qualified in this EoI then at the time of RFP phase only one of the party will be the Prime Bidder.

6. If this EoI is responded by the Consortium, the consortium will not be changed at the time of RFP stage.

Please note following for the Consortium:

1. In case of Consortium only 2 partners are allowed including Prime Bidder. The agreement needs to be submitted at the time of RFP stage. However the consortium needs to submit the letter of intent as per Annexure-6.9 of this corrigendum.

2. Both the parties of consortium should comply to above points no# 1,4, 6 &7 individually and submit the required documents / proofs separately.

3. In case of Consortium both the parties should also submit the formats mentioned in section 6.1-6.6 separately of this EoI.

4. In case of Consortium, it is required to nominate the Prime Bidder as per format provided hereunder “6.9: Undertaking for Consortium”.

5. If this EoI is responded by the Consortium, the consortium will not be changed at the time of RFP stage.

4. Section 4.10, page 12

1. Each page of the above should bear the initials of the Applicant along with the seal of the Applicant in token of confirmation of having understood the contents. In case of Consortium, the Consortium Partner’s 1 (CS1) initials along with the seal to be present. Refer clauses in 6.9, Undertaking for Consortium

Pre-qualification and technical proposal should be signed by an authorized person of the bidder. In case of Consortium the same to be signed by the authorized signatory of the Consortium Partner 1 (CS1). Refer clauses in 6.9, Undertaking for Consortium

Pre-qualification and technical proposal should be signed by an authorized person of the bidder. In case of Consortium the same to be signed by the authorized signatory of the Prime Bidder. Refer clauses in 6.9, Undertaking for Consortium
The pre-qualification proposal should be submitted along with a certified true copy of a board resolution/power of attorney empowering authorised signatory to sign/act/execute documents binding the bidder organisation to the terms and conditions detailed in this proposal. In case of Consortium, only **Consortium Partner 1 (CS1)** will submit the certified true copy of a board resolution/power of attorney empowering authorised signatory to sign/act/execute documents binding the bidder organisation to the terms and conditions detailed in this proposal. Refer clauses in 6.9, **Undertaking for Consortium**.

The pre-qualification proposal should be submitted along with a certified true copy of a board resolution/power of attorney empowering authorised signatory to sign/act/execute documents binding the bidder organisation to the terms and conditions detailed in this proposal. In case of Consortium, **only Prime Bidder** will submit the certified true copy of a board resolution/power of attorney empowering authorised signatory to sign/act/execute documents binding the bidder organisation to the terms and conditions detailed in this proposal. Refer clauses in 6.9, **Undertaking for Consortium**.
Below mentioned response shall be read and replaced as under and to be submitted as per revised format provided below.

Section-6.2: Check-list for the documents to be submitted in EoI response

<table>
<thead>
<tr>
<th>#</th>
<th>Documents to be submitted</th>
<th>Submitted (Y / N)</th>
<th>Documentary Proof (Page No.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>DD/Banker’s Cheque of Rs. 18,000/- as EoI Fee (in separate envelop)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Note:</strong> In case of Consortium Prime Bidder will submit the DD/Banker’s Cheque of Rs. 18,000/- (Refer clauses in 6.9, Undertaking for Consortium)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>EOI Covering Letter</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Note:</strong> In case of Consortium Prime Bidder will submit the letter (Refer clauses in 6.9, Undertaking for Consortium)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Power of attorney / board resolution to the authorized Signatory of the EOI</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Note:</strong> In case of Consortium Prime Bidder will submit this (Refer clauses in 6.9, Undertaking for Consortium)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>Particulars of the Bidders (in the formats given subsequently)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>Copy of Certificate of Incorporation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>Copy of the valid relevant telecom licenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10.</td>
<td>Details of the projects executed</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11.</td>
<td>Declaration letter that the firm is not blacklisted by Central Government or any State Government organization / department in India at the time of submission of the EoI, in the format given in the EoI</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12.</td>
<td>Copy of Sales Tax / VAT registration</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.</td>
<td>Copy of the Income Tax Registration</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.</td>
<td>Technical Proposal covering all the required information, propositions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.</td>
<td>Undertaking for Consortium in EoI</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Note:* In case of consortium, each party must submit the relevant documents as per point no. 4, 5, 7, 8, 9, 10, 11, 12, and 13 individually.
6.9 Undertaking for Consortium in EoI

(To be submitted on a 100 rupee stamp paper)

This Letter of Intent to enter into a consortium agreement (hereinafter called the “LOI”) is made on ........ day of.................., 2016 by and between:

< Name of Consortium Partner 1>, a company incorporated under the Companies Act, 1956 and having its registered office at ........................................... (hereinafter called the “Prime Bidder”)

And

<Name of Consortium Partner 2 >, a company incorporated under the Companies Act, 1956 and having its registered office at ...........................................(hereinafter called the “Consortium Partner”)

are referred to as the “Parties” or in the singular as a “Party” where the context so permits or requires.

WHEREAS:
Surat Smart City Development Ltd. SSCDL (hereinafter the “Client”) has issued an Expression of Interest dated 27th October, 2016 for “Selection of System Integrator for Implementation of Connected Surat Project” (hereinafter the “EoI”);

A. Each Party, having read and understood the EoI, wish to enter into this LOI to formalize their intent to jointly submit a proposal to the Client in relation to EoI (’Proposal’) and to subsequently (as soon as possible) enter into a Joint Venture at the time of RFP stage to jointly undertake the scope of work under the RFP (the “Services”) upon selection and award of the contract by the Client in favour of the Consortium (“Main Contract”).

NOW, THEREFORE, IN CONSIDERATION OF THE FOREGOING AND MUTUAL COVENANTS AND PROMISES CONTAINED HEREIN AND OTHER GOOD AND VALUABLE CONSIDERATIONS, THE RECEIPT AND ADEQUACY OF WHICH IS HEREBY ACKNOWLEDGED, IT IS HEREBY AGREED BY THE PARTIES AS FOLLOWS:

1. Covenants

(i) Parties agree to jointly submit the Proposal to the Client. Each Party agrees to bear its own costs in the preparation of the Proposal.

(ii) Parties agree that < Name of the Consortium Partner 1> as the Prime Bidder of the Consortium. < Name of the Consortium Partner 2 > hereby authorises Prime Bidder to act on its behalf in exercising all the Consultant’s rights and obligations towards the Client under this LOI, including the signing of EoI and all documents as mentioned in the EoI.

(iii) The preparation of the Proposal shall be undertaken jointly by the Parties. Prime Bidder shall coordinate the preparation of the Proposal and its submission to the Client. Consortium Partner shall cooperate with Prime Bidder for the preparation of Proposal as reasonably requested by Prime Bidder. Once the Proposal has been submitted to the Client, no changes may be made or additional information or explanation given by either Party without the consent of the other Party.

(iv) The respective scope of work to be performed by Parties relating to the Services will be as mutually agreed upon by the Parties and as may be recorded in the consortium agreement subsequently entered between the Parties at the time of RFP stage.

(v) Parties agree that they shall be jointly and severally liable to the Client for execution of the scope of work and the performance of its obligations under the EoI and subsequently in the Main Contract that will be signed at the stage of RFP, if parties are selected.

(vi) Parties shall be responsible and liable for their respective services and its quality.

(vii) Parties confirm that they are exclusively associated with each other in connection with the Proposal, and to the best of its knowledge have no identified conflicts of interest in relation to the Client, the Services, the EoI, and the other party of the Consortium.
(viii) Each Party agrees that during the subsistence of this LOI, either Party will not enter into any other teaming/consortium agreements/joint venture agreement, memorandum of understanding, undertaking, contract etc. with other individual or entity in order to submit a competing proposal to the Client in relation to the EoI or during RFP stage without the prior written consent of the other Party.

2. Term of the LOI

(i) This LOI shall come into force and effect on the date first written above ('Effective Date').

(ii) This LOI shall automatically terminate upon the first of the following events:

(a) an announcement is made by the Client that the project has been cancelled or awarded to a third party; or

(b) Mutual agreement of the Parties to terminate this LOI.

(c) Upon termination/expiration of the consortium agreement.

3. Representations

(i) Each Party represents to the other Party that:

a) It is a legal entity duly incorporated and registered, validly existing and in good standing in the jurisdiction of its incorporation and registration.

b) It has full corporate power and authority to enter into this LOI and to perform its obligations hereunder.

c) The execution of this LOI has been duly authorised by all necessary and appropriate actions, which will constitute valid and legally enforceable and binding terms and conditions hereof.

4. Miscellaneous

(i) This LOI has been entered into solely for the purpose of submission of the Proposal and for formalizing the intent of entering into a Joint Venture / Consortium at the RFP stage.

(ii) This LOI does not in any way grant any right, license, title and interest etc. in intellectual property rights of one Party to the other Party. Each Party shall remain the owner of its respective intellectual property rights.

(iii) This LOI shall not be assigned by any Party, in whole or in part, without obtaining the prior written consent of the other Party.

(iv) This LOI, its meaning and interpretation, and the relation between the Parties shall be governed by the laws of India without regard to laws related to its conflict of laws.

In witness whereof, the Parties hereto have executed, and made effective, this LOI on this ___ day of __________, 2016.

Signed on behalf of:

<Prime Bidder>

Signature:

Name:

Designation:

Witness to the signature:

Signature:

Name:

Address:

Signed on behalf of:

<Consortium Partner>

Signature:

Name:

Designation:

Witness to the signature:

Signature:

Name:

Address: