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## **Surat Smart City Development Limited**

### **ADDENDUM AND CORRIGENDUM-5**

#### **RFP No.: SSCDL-ERP-RFP-02-2017**

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The Bidders are requested to take note of the following changes made in the RFP document, which are to be taken in to account while submitting the RFP. They shall be presumed to have done so and submitted the RFP accordingly.

- This Addendum and Corrigendum shall be the part of the RFP documents.
- Content specified in this Addendum and Corrigendum supersede relevant content to that effect as provided in the original RFP documents. All other specifications, terms and conditions of the original RFP document shall remain unchanged.
- The queries raised and given by bidders, but the clarifications are not made in this Addendum and Corrigendum shall be considered to remain unchanged as per the terms and conditions mentioned in the original RFP documents.
- Bidders shall read and consider following points, which shall be a part of the RFP documents.

<b>Highlighted Color</b>	<b>What does it indicate?</b>
<b>No highlight</b>	<b>Indicates content as per original RFP document</b>
<b>Highlighted in Green</b>	<b>Indicates amendment as per this Addendum and Corrigendum-5</b>

## Addendum and Corrigendum-5

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



### I. Changes with respect to RFP Schedule

Please note that with respect to tendering schedules, the following changes have been effected. Bidders are requested to take note of the same and adhere to the dates specified hereunder with regards to Price Bid Submission and Technical Bid Submission:

Particular	Current Dates	Proposed Dates
<b>Price Bid Submission</b>	To be submitted online only on <a href="https://smc.nprocure.com">https://smc.nprocure.com</a> on or before <b>28/11/2017</b> up to 18:00 hrs.	To be submitted online only on <a href="https://smc.nprocure.com">https://smc.nprocure.com</a> on or before <b>06/12/2017</b> up to 18:00 hrs.
<b>Technical Bid Submission (in Hard Copy)</b> Filled-in Technical Bid along with Bid Fee, EMD, Solvency Certificate and other documents.	In sealed envelope strictly by RPAD/Postal Speed Post on or before <b>04/12/2017</b> up to 18:00 hrs. to the Chief Accountant, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat.	In sealed envelope strictly by RPAD/Postal Speed Post on or before <b>11/12/2017</b> up to 18:00 hrs. to the Chief Accountant, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat.

**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



**II. Other Changes**

#	Tender Reference	Existing Clause	Amended / New Clause								
1.	Clause 3.11.2.3., Page No 87	<p><b>3.11.2.3.</b>The lead bidder will be responsible for implementing COTS ERP along with its own man power (deployed man power for COTS ERP implementation must be on the payroll of lead bidder) deployed onsite for the implementation. If required the optimum mix of resources from both prime bidder and consortium partner (if any) can be used for the post Hyper Care support period for COTS ERP provided that the consortium partner in such case it is authorized by COTS ERP OEM as support partner. In such cases, the project leader must be from the prime bidder to lead the entire team during the contract period. Consortium partner (if any) can also be used for implementing and support of peripheral products and productivity tools, provided they are authorized by respective OEM as implementation partner for the same. Consortium partner can also be utilized for Gujarati language related dependencies and administrative tasks.</p>	<p><b>3.11.2.3.</b>The lead bidder will be responsible for implementing COTS ERP along with its own man power (deployed man power for COTS ERP implementation must be on the payroll of lead bidder) deployed onsite for the implementation. If required the optimum mix of resources from both prime bidder and consortium partner (if any) can be used for the post Hyper Care support period for COTS ERP. In such cases, the project leader must be from the prime bidder to lead the entire team during the contract period. Consortium partner (if any) can also be used for implementing and support of peripheral products and productivity tools, provided they are authorized by respective OEM as implementation partner for the same. Consortium partner can also be utilized for Gujarati language related dependencies and administrative tasks.</p>								
2.	6.1 PRE-QUALIFICATION CRITERIA / BASIC ELIGIBILITY CRITERIA	Newly Added	<p><b>6.1.4 Pre-Qualification Criteria – ERP - Citizen services and Revenue collection</b> To be considered qualified for evaluation of Technical Proposal, each ERP - Citizen services and Revenue collection OEM suggested should meet pre-qualification Criteria specified hereunder.</p> <table border="1"> <thead> <tr> <th>#</th> <th>Basic Requirements</th> <th>Pre-Qualification Criteria</th> <th>Proof Document Required</th> </tr> </thead> <tbody> <tr> <td>1</td> <td><b>Implementations</b></td> <td>The proposed ERP - Citizen Services and Revenue collection COTs product should have been implemented and “Gone Live” in minimum three (3) Government (State or Central) / Public Sector Units/ ULB customers in last 7 financial years. The minimum license cost and annual technical support cost of such projects should be Rs. 50 lakhs each.</td> <td>Appendix 1 Form 1.12D along with license agreement and client certificate  In absence of license agreement, client/ SI work order or PO document specifying value of</td> </tr> </tbody> </table>	#	Basic Requirements	Pre-Qualification Criteria	Proof Document Required	1	<b>Implementations</b>	The proposed ERP - Citizen Services and Revenue collection COTs product should have been implemented and “Gone Live” in minimum three (3) Government (State or Central) / Public Sector Units/ ULB customers in last 7 financial years. The minimum license cost and annual technical support cost of such projects should be Rs. 50 lakhs each.	Appendix 1 Form 1.12D along with license agreement and client certificate  In absence of license agreement, client/ SI work order or PO document specifying value of
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**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



					license cost and annual technical support can be shared. For modules and number of users, client document is mandatory.
				<b>Turnover</b>	The OEM's average annual turnover for the last three financial years i.e. 2013-14, 2014-2015 & 2015-16 should be minimum INR 50 crores. Financial Capability Statement as in Appendix 1 Form – 1.4
				<b>Development Center</b>	The ERP - Citizen services and Revenue collection OEM should have at least one development center in India. OEM development centers across world should have minimum 100 developers involved in ERP - Citizen services and Revenue collection product development. OEM Self-certificate as per Appendix 1 Form –1.12E
				<b>Support</b>	The OEM should also have SLA based 24/7 x 365 days support center located in India. OEM Self-certificate as per Appendix 1 Form –1.12E
				<b>System Integrators</b>	The ERP - Citizen services and Revenue collection solution should be implemented and maintained by at least three System Integrators in India as on date of issue of the RFP. Appendix 1 Form 1.12A
				<b>Source Code</b>	Proposed solution to come with source code available to developers for customization. OEM Self-certificate as per

**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



					Appendix 1 Form -1.12C
			<b>Integration</b>	The solution should support integration with third party applications like ERP COTS based CORE modules, open standard based GIS software, BPM software, Document Management Software, payment gateway, email gateway.	OEM Self-certificate as per Appendix 1 Form -1.12C
			<b>Commitment to Support</b>	The OEM should commit to support the software for which license is provided in the scope of this RFP at least for 7 years.  End of support date should not have been announced for the product proposed. OEM will abide by the same SLA during annual maintenance support period as System Integrator in case of any product bug raised on their service portal by the SI based on the priority matrix.	OEM self-certification as per Appendix 1 Form -1.12E indicating the commitment to support along with product roadmap
			<b>India Localization</b>	The ERP - Citizen services and Revenue collection product must be the country specific version for India with statutory requirements incorporated and should have a localization support in terms of VAT, Service Tax, Income Tax, GST, Payroll etc. specific to India.	OEM Self-certificate as per Appendix 1 Form - 1.12C
<b>Note:</b>					

**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



			<p><i>OEM must provide the self-certification as per Annexure-1 (Form-1.4) and Annexure-1 (Form 1.12 A, B, C, D) for points above</i></p> <p><i>Necessary license agreements for point 1 need to be provided by OEM</i></p>																		
3.	6.2 TECHNICAL EVALUATION CRITERIA	<p><b>6.2 TECHNICAL EVALUATION CRITERIA</b></p> <p>Points assigned for each submission of the Technical Proposals, for the purpose of technical evaluation of bidder, shall be as under. All necessary supporting documents for evaluation purpose must be submitted along with the technical bid. The Total Technical Score of any bidder would be an arithmetic sum of scores obtained by the bidder for each of the parameter indicated below. <b>The minimum total technical score required shall be 60% to become eligible for opening of the Financial Proposal.</b></p> <table border="1" data-bbox="279 730 1140 1421"> <thead> <tr> <th>#</th> <th>Criteria</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td colspan="3" style="text-align: center;"><b>Bidder's Experience [Total – 70 marks]</b></td> </tr> <tr> <td>1.</td> <td>Relevant experience of prime bidder in COTS ERP* Implementation in India in past 7 years (as on date of issuance of Bid) covering the following modules (maximum 4 projects): a. Financial Accounting and Costing b. Payroll and HR c. Project Management d. Purchase and material management e. Asset management ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 500 transactional users – 7.5 marks each ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 250 transactional users – 6.5 marks each ▶ For the project where 3 out of 5 core modules have been implemented having user base of more than 500 transactional users – 5.5 marks each</td> <td>40 marks</td> </tr> </tbody> </table>	#	Criteria	Marks	<b>Bidder's Experience [Total – 70 marks]</b>			1.	Relevant experience of prime bidder in COTS ERP* Implementation in India in past 7 years (as on date of issuance of Bid) covering the following modules (maximum 4 projects): a. Financial Accounting and Costing b. Payroll and HR c. Project Management d. Purchase and material management e. Asset management ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 500 transactional users – 7.5 marks each ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 250 transactional users – 6.5 marks each ▶ For the project where 3 out of 5 core modules have been implemented having user base of more than 500 transactional users – 5.5 marks each	40 marks	<p><b>6.2 TECHNICAL EVALUATION CRITERIA</b></p> <p>Points assigned for each submission of the Technical Proposals, for the purpose of technical evaluation of bidder, shall be as under. All necessary supporting documents for evaluation purpose must be submitted along with the technical bid. The Total Technical Score of any bidder would be an arithmetic sum of scores obtained by the bidder for each of the parameter indicated below. <b>The minimum total technical score required shall be 60% to become eligible for opening of the Financial Proposal.</b></p> <table border="1" data-bbox="1161 763 2011 1388"> <thead> <tr> <th>#</th> <th>Criteria</th> <th>Marks</th> </tr> </thead> <tbody> <tr> <td colspan="3" style="text-align: center;"><b>Bidder's Experience [Total – 70 marks]</b></td> </tr> <tr> <td>1.</td> <td>Relevant experience of prime bidder in COTS ERP* Implementation in India in past 7 years (as on date of issuance of Bid) covering the following modules (maximum 4 projects): a. Financial Accounting and Costing b. Payroll and HR c. Project Management d. Purchase and material management e. Asset management ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 500 transactional users – 7.5 marks each ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 250 transactional users – 6.5 marks each</td> <td>40 marks</td> </tr> </tbody> </table>	#	Criteria	Marks	<b>Bidder's Experience [Total – 70 marks]</b>			1.	Relevant experience of prime bidder in COTS ERP* Implementation in India in past 7 years (as on date of issuance of Bid) covering the following modules (maximum 4 projects): a. Financial Accounting and Costing b. Payroll and HR c. Project Management d. Purchase and material management e. Asset management ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 500 transactional users – 7.5 marks each ▶ For the project where 4 out of 5 core modules have been implemented having user base of more than 250 transactional users – 6.5 marks each	40 marks
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**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



		<ul style="list-style-type: none"> <li>▶ For the project where 3 out of 5 core modules have been implemented having user base of more than 250 transactional users – 4.5 marks each</li> </ul> <p>If the COTS ERP solution considered in above project is same as proposed COTS ERP Solution in SMC, then additional 2.5 marks per project will be awarded.</p> <p>In case of an ongoing project with phased approach, the corresponding number of transactional users should have started using the system and corresponding number of modules should have gone live for which marks are claimed. The Certificate to this effect from the client on client’s letter head to be provided along with copy of work order / purchase order.</p> <p>In case of any ongoing project where the project/modules have not gone live, the bidder will be given half of the marks as compared to the projects that have gone live or projects having specified no. of modules gone live.</p> <p><i>[*The COTS ERP of only those OEM meeting the Pre-Qualification Criteria specified in 6.1.1 will be considered for evaluation.]</i></p>			<ul style="list-style-type: none"> <li>▶ For the project where 3 out of 5 core modules have been implemented having user base of more than 500 transactional users – 5.5 marks each</li> <li>▶ For the project where 3 out of 5 core modules have been implemented having user base of more than 250 transactional users – 4.5 marks each</li> </ul> <p>If the COTS ERP solution considered in above project is same as proposed COTS ERP Solution in SMC, then additional 2.5 marks per project will be awarded.</p> <p>In case of an ongoing project with phased approach, the corresponding number of transactional users should have started using the system and corresponding number of modules should have gone live for which marks are claimed. The Certificate to this effect from the client on client’s letter head to be provided along with copy of work order / purchase order.</p> <p>In case of any ongoing project where the project/modules have not gone live, the bidder will be given half of the marks as compared to the projects that have gone live or projects having specified no. of modules gone live.</p> <p><i>[*The COTS ERP of only those OEM meeting the Pre-Qualification Criteria specified in 6.1.1 will be considered for evaluation.]</i></p>	
		<p>2. Relevant experience of bidder in proposed Workflow/ BPM based E-office applications implementation in Public Sector Units(PSU)/State/Central Govt. / ULB in India in past 7 years (as on date of issuance of Bid) (maximum 2 projects)</p> <ul style="list-style-type: none"> <li>▶ For the project having user base of more than 250 users – 5 marks each</li> <li>▶ For the project having user base of more than 125 users – 3.5 marks each</li> </ul> <p>In case of an ongoing project with phased approach, the corresponding number of transactional users should have started using the system for which marks are claimed. The</p>	10 marks		<p>2. Relevant experience of bidder in proposed ERP - Citizen Services and Revenue collection COTs product implementation in Public Sector Units(PSU)/State/Central Govt. / ULB in India in past 7 years (as on date of issuance of Bid)</p> <ul style="list-style-type: none"> <li>▶ For one project having project value of Rs. 50 lakhs – 5 marks</li> <li>▶ Experience with ULB – 2 marks</li> </ul>	7 marks

**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



	<p>Certificate to this effect from the client on client's letter head to be provided along with copy of work order / purchase order.</p> <p>In case of any ongoing project where the project has not gone live, the bidder will be given half of the marks as compared to the projects that have gone live.</p>		<p>In case of an ongoing project, the project must have achieved a value of Rs. 50 lakh. The Certificate to this effect from the client on client's letter head to be provided along with copy of work order / purchase order.</p> <p>In case of any ongoing project where the project has not gone live, the bidder will be given half of the marks as compared to the projects that have gone live.</p>	
	<p>3. Experience of prime bidder in COTS ERP* implementation in India in past 7 years (as on date of issuance of Bid) in Public Sector Units(PSU)/State/Central Govt. / ULB</p> <ul style="list-style-type: none"> <li>▶ 1<sup>st</sup> project – 7.5 marks (If the COTS ERP is same as proposed COTS ERP Solution in SMC, then additional 2.5 marks)</li> <li>▶ 2<sup>nd</sup> project – 3.75 marks (If the COTS ERP is same as proposed COTS ERP Solution in SMC, then additional 1.25 marks)</li> <li>▶ Experience with ULB – 5 marks</li> </ul> <p>In case of any ongoing project where the project has not gone live, the bidder will be given half of the marks as compared to the projects that have gone live.</p> <p><i>[*The COTS ERP of only those OEM meeting the Pre-Qualification Criteria specified in 6.1.1 will be considered for evaluation.]</i></p>	20 marks	<p>3. Relevant experience of bidder in proposed Workflow/ BPM based E-office applications implementation in Public Sector Units(PSU)/State/Central Govt. / ULB in India in past 7 years (as on date of issuance of Bid) (maximum 2 projects)</p> <ul style="list-style-type: none"> <li>▶ For the project having user base of more than 250 users – 3.5 marks each</li> <li>▶ For the project having user base of more than 125 users – 2 marks each</li> </ul> <p>In case of an ongoing project with phased approach, the corresponding number of transactional users should have started using the system for which marks are claimed. The Certificate to this effect from the client on client's letter head to be provided along with copy of work order / purchase order.</p> <p>In case of any ongoing project where the project has not gone live, the bidder will be given half of the marks as compared to the projects that have gone live.</p>	7 marks
	<b>Bidder's Profile [Total – 15 marks]</b>			
	<p>4. Average annual turnover of prime bidder</p> <ul style="list-style-type: none"> <li>▶ &gt;=150 Cr to 200 Cr – 2 marks</li> <li>▶ &gt;=201 Cr to 300 Cr – 3 marks</li> <li>▶ &gt;=301 Cr to 500 Cr – 4 marks</li> <li>▶ &gt;=501 Cr – 5 marks</li> </ul>	5 marks	<p>4. Experience of prime bidder in COTS ERP* implementation in India in past 7 years (as on date of issuance of Bid) in Public Sector Units(PSU)/State/Central Govt. / ULB</p> <ul style="list-style-type: none"> <li>▶ 1<sup>st</sup> project – 6 marks (If the COTS ERP is same as proposed COTS ERP Solution in SMC, then additional 2 marks)</li> </ul>	16 marks
	<p>5. Employee Strength in India (combined for both consortium partners)</p> <ul style="list-style-type: none"> <li>▶ &gt;=250 to 500 – 2 marks</li> </ul>	5 marks		



**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



	<ul style="list-style-type: none"> <li>▶ &gt;=501 to 750 – 3 marks</li> <li>▶ &gt;= 751 to 1000 – 4 marks</li> <li>▶ &gt;=1001 – 5 marks</li> </ul> <p>(Bidders are required to submit letter indicating employee strength in India from authorized signatory or HR Manager)</p>				
	<p>6. Consortium capability</p> <ul style="list-style-type: none"> <li>▶ No Consortium / consortium with a partner having SEI CMM Level-5 Certificate – 5 marks</li> <li>▶ Consortium with a partner having SEI CMM Level-4 Certificate – 4 marks</li> <li>▶ Consortium with a partner having SEI CMM Level-3 Certificate – 3 marks</li> </ul>	5 marks			
	<b>Project Understanding and Approach [Total - 15 marks]</b>				
	<p>7. <b>Understanding of the project requirements of SMC through followings</b></p> <ul style="list-style-type: none"> <li>- Overall understanding of SMC requirement explaining how the proposed solution would meet the SMC requirement clearly specifying split between standard vs. custom development.</li> <li>- Solution &amp; Proposed Architecture for including product and software selection criteria, integration mechanism and MIS.</li> </ul> <p><b>Project Management Plan, Work Plan including consortium partner role</b></p> <p><b>USP of proposal in terms of followings</b> Implementation methodology, change management, Proposed automation, accelerators, training plan, testing innovations and tools</p> <p><b>Timelines &amp; Release Strategy</b></p> <p><b>Project Risk Identification and Mitigation Strategies</b></p>	15 marks			
					<ul style="list-style-type: none"> <li>▶ 2<sup>nd</sup> project – 3 marks (If the COTS ERP is same as proposed COTS ERP Solution in SMC, then additional 1 marks)</li> <li>▶ Experience with ULB – 4 marks</li> </ul> <p>In case of any ongoing project where the project has not gone live, the bidder will be given half of the marks as compared to the projects that have gone live.</p> <p><i>[*The COTS ERP of only those OEM meeting the Pre-Qualification Criteria specified in 6.1.1 will be considered for evaluation.]</i></p>
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				<p>5. Average annual turnover of prime bidder</p> <ul style="list-style-type: none"> <li>▶ &gt;=150 Cr to 200 Cr – 2 marks</li> <li>▶ &gt;=201 Cr to 300 Cr – 3 marks</li> <li>▶ &gt;=301 Cr to 500 Cr – 4 marks</li> <li>▶ &gt;=501 Cr – 5 marks</li> </ul>	5 marks
				<p>6. Employee Strength in India (combined for both consortium partners)</p> <ul style="list-style-type: none"> <li>▶ &gt;=250 to 500 – 2 marks</li> <li>▶ &gt;=501 to 750 – 3 marks</li> <li>▶ &gt;= 751 to 1000 – 4 marks</li> <li>▶ &gt;=1001 – 5 marks</li> </ul> <p>(Bidders are required to submit letter indicating employee strength in India from authorized signatory or HR Manager)</p>	5 marks
				<p>7. Consortium capability</p> <ul style="list-style-type: none"> <li>▶ No Consortium / consortium with a partner having SEI CMM Level-5 Certificate – 5 marks</li> <li>▶ Consortium with a partner having SEI CMM Level-4 Certificate – 4 marks</li> <li>▶ Consortium with a partner having SEI CMM Level-3 Certificate – 3 marks</li> </ul>	5 marks

**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



		<p><b>Relevant Experience</b> highlighting ERP implementations in ULB/ Public Sector/ Government sector</p> <p><b>Note:</b></p> <ul style="list-style-type: none"> <li>- Value of project must be for contract value of the services and excludes hardware and other infrastructure costs.</li> <li>- For computing the project value, single work order will be considered.</li> <li>- Bidder must provide the experience statement as per Annexure-1 (Form-1.5) for each project claimed for Points-1 &amp;3 and Annexure-1 (Form-1.16) for point 2 above along with the documentary evidences like Copy of Purchase Order or Work Order or LOI or Agreement duly authenticated/ signed by the respective client and Completion Certificates/ Project Acceptance Certificate/ Go-Live certificate from respective client. The number of transactional users and modules in use should be evident from either of the above client documents.</li> <li>- Bidders are required to submit letter indicating employee strength in India from authorized signatory or HR Manager for point 5 above.</li> <li>- 'Clients' or 'Customers' in this section refers to work order issuing authority.</li> </ul>	<p align="center"><b>Project Understanding and Approach [Total - 15 marks]</b></p> <table border="1"> <tr> <td data-bbox="1144 332 1218 1396">8.</td> <td data-bbox="1218 332 1879 1396"> <p><b>Understanding of the project requirements of SMC through followings</b></p> <ul style="list-style-type: none"> <li>- Overall understanding of SMC requirement explaining how the proposed solution would meet the SMC requirement clearly specifying split between standard vs. custom development.</li> <li>- Solution &amp; Proposed Architecture for including product and software selection criteria, integration mechanism and MIS.</li> </ul> <p><b>Project Management Plan, Work Plan including consortium partner role</b></p> <p><b>USP of proposal in terms of followings</b> Implementation methodology, change management, Proposed automation, accelerators, training plan, testing innovations and tools</p> <p><b>Timelines &amp; Release Strategy</b></p> <p><b>Project Risk Identification and Mitigation Strategies</b></p> <p><b>Relevant Experience</b> highlighting ERP implementations in ULB/ Public Sector/ Government sector</p> <p><b>Note:</b></p> <ul style="list-style-type: none"> <li>- Value of project must be for contract value of the services and excludes hardware and other infrastructure costs.</li> <li>- For computing the project value, single work order will be considered.</li> <li>- Bidder must provide the experience statement as per Annexure-1 (Form-1.5) for each project claimed for Points-1 &amp;3 and Annexure-1 (Form-1.16) for point 2 above along with the documentary evidences like Copy of Purchase Order or Work Order or LOI or Agreement duly authenticated/ signed by the respective client and Completion Certificates/ Project Acceptance Certificate/ Go-Live certificate from respective client. The</li> </ul> </td> <td data-bbox="1879 332 2026 1396">15 marks</td> </tr> </table>	8.	<p><b>Understanding of the project requirements of SMC through followings</b></p> <ul style="list-style-type: none"> <li>- Overall understanding of SMC requirement explaining how the proposed solution would meet the SMC requirement clearly specifying split between standard vs. custom development.</li> <li>- Solution &amp; Proposed Architecture for including product and software selection criteria, integration mechanism and MIS.</li> </ul> <p><b>Project Management Plan, Work Plan including consortium partner role</b></p> <p><b>USP of proposal in terms of followings</b> Implementation methodology, change management, Proposed automation, accelerators, training plan, testing innovations and tools</p> <p><b>Timelines &amp; Release Strategy</b></p> <p><b>Project Risk Identification and Mitigation Strategies</b></p> <p><b>Relevant Experience</b> highlighting ERP implementations in ULB/ Public Sector/ Government sector</p> <p><b>Note:</b></p> <ul style="list-style-type: none"> <li>- Value of project must be for contract value of the services and excludes hardware and other infrastructure costs.</li> <li>- For computing the project value, single work order will be considered.</li> <li>- Bidder must provide the experience statement as per Annexure-1 (Form-1.5) for each project claimed for Points-1 &amp;3 and Annexure-1 (Form-1.16) for point 2 above along with the documentary evidences like Copy of Purchase Order or Work Order or LOI or Agreement duly authenticated/ signed by the respective client and Completion Certificates/ Project Acceptance Certificate/ Go-Live certificate from respective client. The</li> </ul>	15 marks
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**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



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4. Appendix 4: BILL OF QUANTITIES

**Appendix 4: BILL OF QUANTITIES**

**Credentials of Team Members**

Bidder to share the profiles of named key personnel (as per format described in Form 1.10 of Appendix 1) who would be assigned to the project based out of Surat working from SMC office. The Authority expects all the Key Personnel specified in the Proposal to be available during implementation.

**Conditions of Eligibility for Key Personnel:** Each of the Key Personnel must fulfill the Conditions of Eligibility specified below:

Key Personnel	Minimum qualification (Full Time)	Post qualification relevant experience	Experience required
Project Manager	B.Tech/B.E./ MCA/ CA	10 years	Total 10 years of post-qualification experience, out of which minimum 3 years' experience as a project manager for ERP projects with proven functional & technical expertise, excellent client management, communication and leadership skills.
Functional Consultants (Finance - 2, HR -	B.Tech/B.E./ CA/ MBA	5 years	Total 5 years of post-qualification experience out of which minimum 3

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**Addendum and Corrigendum-5**

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		2, Project Management, Material management, Asset Management, Water Utility, citizen services - 2, E-office application - 2)			years' experience including one implementation project in the same module to be handled during project	2, Project Management, Material management, Asset Management, Water Utility, citizen services - 2, E-office application - 2)			years' experience including one implementation project in the same module to be handled during project
	System Architect	B.Tech/B.E./MCA	8 years	Total 8 years of post-qualification experience out of which minimum 3 years' experience as system architect and one implementation project.	System Architect	B.Tech/B.E./MCA	8 years	Total 8 years of post-qualification experience out of which minimum 3 years' experience as system architect and one implementation project.	
	Lead Application Developer	B.Tech/B.E./MCA	5 years	Total 5 years of post-qualification experience out of which minimum 3 years' experience as technical lead and one implementation project.	Lead Application Developer	B.Tech/B.E./MCA	5 years	Total 5 years of post-qualification experience out of which minimum 3 years' experience as technical lead and one implementation project.	
	Integration Lead	B.Tech/B.E./MCA	5 years	Total 5 years of experience out of which minimum 4 years of experience as integration consultant using same ERP product with interface development experience to multiple third party systems.	Integration Lead	B.Tech/B.E./MCA	5 years	Total 5 years of experience out of which minimum 4 years of experience as integration consultant using same ERP product with interface development experience to multiple third party systems.	

**Addendum and Corrigendum-5**

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Application Developers (3)	B.Tech/B.E./ MCA	3 years	Total 3 years of relevant post-qualification experience
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The Bidder shall have to provide billing rates for each profile in online form along with Financial Proposal. Though the pricing is a fix bid type and billing rates will not be considered in financial evaluation, but in case additional resources are required at a later stage, the below mentioned rates would be used.

Note: The cost of additional resources will not be considered for financial evaluation. If required, SMC/SSCDL may ask the bidder to deploy additional resources as per the rates specified in the table. **Monthly Billing Rate (Appendix-4)** must be submitted online.

Sr. No	Role	Monthly Billing Rate – ONSITE	Monthly Billing Rate – OFFSHORE
1	Project Manager		
2	Functional Consultant		
3	System Architect		
4	Lead Application Developer		
5	Application Developers		
6	Integration Lead		

Note: In case additional resources are required at a later stage for the requirements beyond specified in section 2.5.1 Post Go-Live Support the above mentioned rates would be used.

Application Developers (3)	B.Tech/B.E./ MCA	3 years	Total 3 years of relevant post-qualification experience
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**Note: Over and above the criteria defined above, for the ERP COTS based products, each resource deployed by the bidder must be certified by the OEM for respective role and/or module and/or technology and must possess minimum 2 years post certification experience.**

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**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



<p>5. Appendix 1: Contents and Formats for Technical Proposals</p>	<p style="text-align: center;"><b>Form –1.12C: Format for Self-declaration by OEM on product capabilities</b></p> <p><i>(This form has to be provided by each OEMs of the software solutions proposed on its letter head. This letter of authority should be on the letterhead of the manufacturer and should be signed by a person competent and having the power of attorney to bind the OEM.)</i></p> <p>To, General Manager (IT), <b>Surat Smart City Development Limited (SSCDL)</b> 115, Smart City Cell, Surat Municipal Corporation - Head Quarter, Muglisara, Main Road, Surat - 395003, Gujarat</p> <p>Subject: OEM's Authorization Form Ref: <b>RFP No. SSCDL-ERP-RFP-02-2017</b></p> <p>Dear Sir, We _____ (Name of the OEM) are the official producer / Original Equipment Manufacturer of _____ (product proposed) which has following equivalent functions/modules as natively integrated</p> <ul style="list-style-type: none"> <li>- Financial Accounting and Costing</li> <li>- Payroll and HR</li> <li>- Project Management</li> <li>- Purchase and material management</li> <li>- Asset management</li> </ul> <p>The product comes with the source code available to developers for customization in accordance with terms of standard product License Agreement and it supports integration with third party applications like open standard based GIS software, BPM software, Document Management Software, payment gateway, email gateway. The product supports country India functions for statutory requirements support localization in terms of Taxes and Payroll specific to India and provides the legal changes from time to time.</p> <p>_____</p>	<p style="text-align: center;"><b>Form –1.12C: Format for Self-declaration by OEM on product capabilities</b></p> <p><i>(This form has to be provided by each OEMs of the software solutions proposed on its letter head. This letter of authority should be on the letterhead of the manufacturer and should be signed by a person competent and having the power of attorney to bind the OEM.)</i></p> <p>To, General Manager (IT), <b>Surat Smart City Development Limited (SSCDL)</b> 115, Smart City Cell, Surat Municipal Corporation - Head Quarter, Muglisara, Main Road, Surat - 395003, Gujarat</p> <p>Subject: OEM's Authorization Form Ref: <b>RFP No. SSCDL-ERP-RFP-02-2017</b></p> <p>Dear Sir, We _____ (Name of the OEM) are the official producer / Original Equipment Manufacturer of _____ (product proposed) which has following equivalent functions/modules as natively integrated</p> <table border="1" data-bbox="1171 1019 2026 1437"> <thead> <tr> <th style="background-color: #e67e22; color: white;">Modules</th> <th style="background-color: #e67e22; color: white;">Applicable Yes / No</th> </tr> </thead> <tbody> <tr> <td colspan="2" style="background-color: #e67e22; color: white;"><b>For ERP – Off the Self Core Module OEM</b></td> </tr> <tr> <td>- Financial Accounting and Costing</td> <td></td> </tr> <tr> <td>- Payroll and HR</td> <td></td> </tr> <tr> <td>- Project Management</td> <td></td> </tr> <tr> <td>- Purchase and material management</td> <td></td> </tr> <tr> <td>- Asset management</td> <td></td> </tr> <tr> <td colspan="2" style="background-color: #e67e22; color: white;"><b>For ERP - Citizen services and Revenue collection OEM</b></td> </tr> <tr> <td>- Complaint Management / Grievance redressal mechanism</td> <td></td> </tr> <tr> <td>- Citizen Relationship Management</td> <td></td> </tr> </tbody> </table>	Modules	Applicable Yes / No	<b>For ERP – Off the Self Core Module OEM</b>		- Financial Accounting and Costing		- Payroll and HR		- Project Management		- Purchase and material management		- Asset management		<b>For ERP - Citizen services and Revenue collection OEM</b>		- Complaint Management / Grievance redressal mechanism		- Citizen Relationship Management	
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		<p>Thanking you, Yours faithfully,</p> <p>(Signature) For and on behalf of: _____ (Name of the OEM)</p> <p>Authorised Signatory Name: Designation: Place: Date:</p>	<p>- Property Tax, Professional Tax, Shops &amp; Establishment</p> <p>The product comes with the source code available to developers for customization in accordance with terms of standard product License Agreement and it supports integration with third party applications like open standard based GIS software, BPM software, Document Management Software, payment gateway, email gateway. The product supports country India functions for statutory requirements support localization in terms of Taxes and Payroll specific to India and provides the legal changes from time to time.</p> <p>_____</p> <p>Thanking you, Yours faithfully,</p> <p>(Signature) For and on behalf of: _____ (Name of the OEM)</p> <p>Authorised Signatory Name: Designation: Place: Date:</p>
6.	Appendix 1: Contents and Formats for Technical Proposals	<p style="text-align: center;"><b>Form –1.12D: OEM Project Statement</b> <b>[Project Title]</b></p> <p style="text-align: center;"><b>(to be submitted by OEM on its letter head for 5 projects claimed for OEM Pre- Qualification)</b></p> <p style="text-align: center;">(Attach separate sheet for each project)</p> <p>A. Project Brief</p> <p>B. Client (Name, Address &amp; Contact no.)</p>	<p style="text-align: center;"><b>Form –1.12D: OEM Project Statement</b> <b>[Project Title]</b></p> <p style="text-align: center;"><b>(to be submitted by OEM on its letter head for 5 projects claimed for OEM Pre- Qualification)</b></p> <p style="text-align: center;">(Attach separate sheet for each project)</p> <p>A. Project Brief</p> <p>B. Client (Name, Address &amp; Contact no.)</p>

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<p>C. License cost and Annual Technical Support Cost or no. of transaction users</p> <p>D. Go Live Date</p> <p>E. Name of the System Integrator/ Implementing agency:</p> <p>F. Other features of the Project (Such as Mobility, Document management, technologies used, total efforts in man months, etc.)</p> <p>G. Country in which it was executed: India</p> <p>H. Provide the relevant project details as under:</p>	<p>C. License cost and Annual Technical Support Cost or no. of transaction users</p> <p>D. Go Live Date</p> <p>E. Name of the System Integrator/ Implementing agency:</p> <p>F. Other features of the Project (Such as Mobility, Document management, technologies used, total efforts in man months, etc.)</p> <p>G. Country in which it was executed: India</p> <p>H. Provide the relevant project details as under:</p>																																																																
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**Addendum and Corrigendum-5**

RFP for Selection of System Integrator for Implementation of Enterprise Resource Planning System



		<p>property tax</p>			<p>Grievance redressal mechanism</p>
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		<p>The information submitted above is true and I am aware that submitting false information will lead to rejection of our bid and SSCDL can take appropriate action in this regard.</p> <p><b>(Sign &amp; Stamped by authorized signatory)</b></p> <p><b>Enclosure:</b></p> <ul style="list-style-type: none"> <li>• License Agreement/Purchase Order with respective client/ System Integrator clearly specifying the number of users and license cost</li> <li>• Completion Certificates/ Project Acceptance Certificate/ Go-Live certificate</li> </ul>			<p>Property Tax, Professional Tax, Shops &amp; Establishment</p> <p>E-office applications using DMS</p> <p>The information submitted above is true and I am aware that submitting false information will lead to rejection of our bid and SSCDL can take appropriate action in this regard.</p> <p><b>(Sign &amp; Stamped by authorized signatory)</b></p> <p><b>Enclosure:</b></p> <ul style="list-style-type: none"> <li>• License Agreement/Purchase Order with respective client/ System Integrator clearly specifying the number of users and license cost</li> <li>• Completion Certificates/ Project Acceptance Certificate/ Go-Live certificate</li> </ul>

**Addendum and Corrigendum-5**

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7.	Appendix 1: Contents and Formats for Technical Proposals	Newly Added	<p style="text-align: center;"><b>Form –1.12E: Format for Self-declaration by OEM</b></p> <p><i>(This form has to be provided by each OEMs of the software solutions proposed on its letter head. This letter of authority should be on the letterhead of the manufacturer and should be signed by a person competent and having the power of attorney to bind the OEM.)</i></p> <p>To, General Manager (IT), <b>Surat Smart City Development Limited (SSCDL)</b> 115, Smart City Cell, Surat Municipal Corporation - Head Quarter, Muglisara, Main Road, Surat - 395003, Gujarat</p> <p>Subject: OEM's Authorization Form</p> <p>Ref: <b>RFP No. SSCDL-ERP-RFP-02-2017</b></p> <p>Dear Sir,</p> <p>We_____ (Name of the OEM) who are the official producer / Original Equipment Manufacturer of _____ (product proposed) having product development centers at the locations _____ or as per list attached, with more than 100 employees involved in product development. We would be providing our warranty maintenance or support services for proposed product in accordance with terms of standard product License agreement for next 7 years. End of support date have not been announced for the product proposed and product roadmap is attached for your reference.</p> <p>We have SLA based 24/7 x 365 days Support Center located in _____ in India.</p> <p>_____</p> <p>Thanking you, Yours faithfully,</p>
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			<p>(Signature) For and on behalf of: _____ (Name of the OEM)</p> <p>Authorised Signatory Name: Designation: Place: Date:</p>
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