

# ADDENDUM & CORRIGENDUM-2 REQUEST FOR PROPOSAL FOR

SELECTION OF IMPLEMENTATION AGENCY FOR INTEGRATED COMMAND AND CONTROL CENTER (ICCC) IN SURAT CITY

RFP No.: SSCDL-ICCC-RFP-01-2019

Last date for Price Bid Submission: 06.05.2019



Invited by

Surat Smart City Development Limited

115, Smart City Cell, Surat Municipal Corporation,

Muglisara, Main Road, Surat - 395003, Gujarat.



# Surat Smart City Development Limited ADDENDUM AND CORRIGENDUM-2

RFP Notification No.: SSCDL-ICCC-RFP-01-2019

The Bidder are requested to take note of the following changes made in the RFP documents, which are to be taken in to account while submitting the RFP. They shall be presumed to have done so and submitted the RFP accordingly.

- This Addendum and Corrigendum shall be the part of the RFP documents.
- All items specified in this Addendum and Corrigendum supersede relevant items to that
  effect as provided in the original RFP documents. All other specifications, terms and
  conditions of the original RFP document shall remain unchanged.
- Bidder shall read and consider following points, which shall be a part of the RFP documents.
- All the changes mentioned in this document should be read across the RFP, Addendum & Corrigendum, wherever applicable.
- The queries raised and given by bidders, but the clarifications are not made in this Addendum and Corrigendum shall be considered to remain unchanged as per the terms and conditions mentioned in the original RFP documents.

#### Changes with respect to RFP Schedule

Please note that with respect to tendering schedules, the following changes have been effected. Bidders are requested to take note of the same and adhere to the dates specified hereunder with regards to Price Bid Submission and Technical Bid Submission:

Particular	<b>Current Dates</b>	<b>Proposed Dates</b>
Online Price Bid Submission Date	22.04.2019 up to 18:00 hrs.	<mark>06.05.2019</mark> up to 18:00 hrs.
Technical Bid Submission (in Hard Copy) Filled-in Technical Bid along with Bid Fee, EMD and other documents	In sealed envelope strictly by RPAD/Postal Speed Post On or before 26.04.2019 up to 18:00 hrs. To the Chief Accounts, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat by RPAD or Speed Post Only.	In sealed envelope strictly by RPAD/Postal Speed Post On or before 10.05.2019 up to 18:00 hrs. To the Chief Accounts, Surat Municipal Corporation, Muglisara, Surat – 395003, Gujarat by RPAD or Speed Post Only.



#### **Other Changes**

#	Section	Page No.	Tender Reference	Existing Clause	Amended/New Clause
1.	5.1	20	Bidder's Eligibility Criteria		Please refer to Annexure I for revised Bidder's Eligibility Criteria
2.	5.2	23	OEM's Eligibility Criteria		Please refer to Annexure II for revised OEM's Eligibility Criteria
3.	6.22	36	Technical Evaluation Criteria		Please refer to Annexure III for revised Technical Evaluation Criteria
4.	8.2	53	Payment Schedule		Please refer to Annexure IV for revised Technical Evaluation Criteria
5.	15.40	74	Addendum & Corrigendum, 1	Video Conference System	Please refer to Annexure V for revised Specifications



### **ANNEXURE-I**

## 5.1 Revised Bidder's Eligibility Criteria

#### Note: For evaluation following definition is considered

- The total Project value shall be considered as Capex Cost + Opex Cost
- OEM experience will not be considered for Pre-Qualification Criteria and Technical Evaluation.
- Integrated Command & Control Centre (ICCC)/ Command Control Centre (CCC): ICCC/CCC Project is defined as those project where Command Centre Application is implemented along with Video Wall component. ICCC Application at such installation should not only be a viewing platform but should be used for SOP creation and triggering for specific event/incident.
- In case of Consortium only 2 partners are allowed including Prime Bidder. For more details on Consortium please refer to the section 6.6

#	Eligibility Criteria	Proof Document Required	Applicable to Sole Bidder	Applicable to Consortium
1.	The Prime Bidder / Sole Bidder should be registered under the Companies Act 1956 and should be in operation in India for a period of at least 5 years as on publication of bid.	Copy of certification of incorporation issued by competent authority/Registration Certificate	Yes	Yes
	In case of Consortium, the Consortium Partner should be registered under the Companies Act 1956 Or a partnership firm registered under LLP Act, 2008 or partnership firm registered under Indian Partnership Act 1932			
2.	Bidder/ Primer Bidder should have a minimum average annual turnover of <b>Rs. 100 crore</b> from ICT based business for last three financial years i.e. FY 2017-18,FY 2016-17, 2015-16  In case of Consortium, Consortium Partner should have a minimum average annual turnover of <b>Rs. 25 crore</b> from ICT business for	Copy of the Audited Profit and Loss statement and statutory auditor / CA certificate from a regarding turnover.  The certificate should be originally signed or notarized.	Yes	Yes



#	Eligibility Criteria	Proof Document Required	Applicable to Sole Bidder	Applicable to Consortium
	last three financial years i.e. FY 2017-18,FY 2016-17, 2015-16		Bluder	
	The copies of Audited Annual Accounts for last three years to be submitted along with the bid [Financial Years of 2015-16, 2016-17 and 2017-18].			
3.	Bidder/ Consortium should have a positive net worth as on 31st March 2018	Certificate from the statutory auditor / CA towards positive net worth of the company. The certificate should be originally signed or notarized	Yes	Yes (All Members of Consortium)
4.	Sole Bidder / Prime Bidder (in case of consortium) should have an experience in implementation of Integrated Command & Control Centre (ICCC) / Command Control Center (CCC) in India in last 7 years from the date of publishing this RFP  One project costing not less than the amount equal to INR 20 Cr. with ICCC application with or without video wall solution component worth minimum INR 2.5 Cr.  OR  Two projects costing not less than the amount equal to INR 12 Cr. each with ICCC application with or without video wall solution component worth minimum INR 1.5 Cr.  OR  Three projects costing not less than the amount equal to INR 1.5 Cr.  OR	<ul> <li>Copy of completion certificate issued by client</li> <li>In case of an ongoing project, the project must have achieved the respective value in terms of entire project cost and ICCC application &amp; Video Wall Solution component respectively from financial perspective. The Certificate to this effect from the client on client's letter head to be provided.</li> <li>Copy of Work order / Contract</li> </ul>	Yes	Yes (Prime Bidder in case of Consortium)



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#	Eligibility Criteria	Proof Document Required	Applicable to Sole Bidder	Applicable to Consortium
	video wall solution component worth minimum INR 1.25 Cr.			
5.	In case of consortium, the consortium partner should have completed at least one project pertaining to setting up of Datacenter / Data Center Infrastructure in last 7 years as on Bid Submission date of value not less than INR 3 Crore in India.  Note: In-house projects for own or group companies shall not be considered for above criteria. Data Center Infrastructure cost should be excluding software license cost.	<ol> <li>Copy of completion certificate issued by client</li> <li>Copy of Work order / Contract</li> </ol>	No	Yes (Consortium Partner)
6.	Bidder should be registered for GST number in India.	GST Registration Certificate PAN Card	Yes	Yes (All Members of Consortium)
7.	Bidder should not be blacklisted or debarred by any Government / PSU in India at the time of submission of the bid.	Declaration letter by bidder as per format given in the RFP document	Yes	Yes (All Members of Consortium)



## **ANNEXURE-II**

## 5.2. Revised OEM's Eligibility Criteria

#	Selection criteria for the OEM	<b>Proof Document</b>
		Required
A	Active Network Equipment (Network Switches)	
1.	OEM must be listed in Leader's Quadrant of the latest Gartner Magic Quadrant for Wired and Wireless LAN Access Infrastructure.	Latest and relevant report from Gartner to be submitted clearly showing presence of the OEM.
2.	Commitment to Support  The OEM should commit to support the product proposed in the scope of this RFP for at least five (5) years.  End of support date should not have been announced for the product proposed.	OEM self-certification as per Section-TQ_8 indicating the commitment to support along with product roadmap
В	Server	
1.	OEM must be listed in Leader's Quadrant of the latest Gartner Magic Quadrant for Modular Servers	Latest and relevant report from Gartner to be submitted clearly showing presence of the OEM.
2.	Commitment to Support  The OEM should commit to support the product proposed in the scope of this RFP for at least five (5) years.  End of support date should not have been announced for the product proposed.	OEM self-certification as per Section-TQ_8 indicating the commitment to support along with product roadmap
C	Storage	
1	OEM must be listed in Leader's Quadrant of the latest Gartner Magic Quadrant for General-Purpose Disk Arrays	Latest and relevant report from Gartner to be submitted clearly showing presence of the OEM.
2	Commitment to Support  The OEM should commit to support the product proposed in the scope of this RFP for at least five (5) years.  End of support date should not have been announced for the product proposed.	
D	ICCC OEM	
1	<ul> <li>ICCC OEM Solution should be implemented for at least 2 distinct projects covering at least 3 domains (with minimum 1 use case per domain) from below mentioned list out of which minimum 1 deployment should be within India.</li> <li>1. Adaptive/Intelligent Traffic Control System (ATCS signals, ANPR, RLVD, Wrong side, Speed detection, etc.)</li> <li>2. Intelligent Transit Management System</li> <li>3. Water Supply</li> <li>4. Drainage</li> <li>5. Solid Waste Management</li> </ul>	<ol> <li>Work order of projects for supply of ICCC Solution</li> <li>Any client document that clearly specifies the use cases implemented as part of solution.</li> </ol>



#	Selection criteria for the OEM	Proof Document Required
	<ol> <li>Grievance Redressal System</li> <li>CCTV/ Surveillance Network</li> <li>Smart Street Lighting</li> <li>Revenue Collection Systems (Property Tax, Water Meter Billing, AFCS etc.)</li> <li>Project Management System</li> <li>Network monitoring for large scale WiFi service / dedicated OFC network</li> <li>Smart Parking</li> </ol>	
E	<b>Enterprise Security Solution for Servers</b>	
1	OEM must be listed in Leader's Quadrant of the latest Gartner Magic Quadrant for Endpoint Protection Platforms	Latest and relevant report from Gartner to be submitted clearly showing presence of the OEM



## **ANNEXURE -III**

## 6.22 Revised Technical Evaluation Criteria

	Technical	Technical Evaluation parameter	Marks
#	Evaluation Criteria		
A		Competence & Organizational Strength	20
1	Bidder's Competence – Turnover	<ul> <li>The bidder (Prime bidder in case of consortium) having average annual turnover of 100 Cr from ICT based business in last three financial years (FY 2017-18,FY 2016-17, 2015-16) will get 7 of total allocated marks.</li> <li>For every additional Rs.50 Cr of average turnover from ICT business the bidder (Prime bidder in case of consortium) will get additional marks as below, subject to a maximum of 10 marks.</li> </ul>	
		Average Turnover (in crores)  >= INR 200 Cr 10  >= INR 150 Cr. and < INR200 Cr.  >= INR 100 Cr. and < INR 150 Cr.  8  Maximum Marks: 10  • Bidder to submit the Certificate from the statutory auditor / CA clearly specifying the annual turnover from ICT for the	
		specified years. Original or Notarized copy of the certificate should be submitted	5
2	People in organization	<ul> <li>The prime bidder having at least 250 FTE (full time employees) on the payroll of organization working on ICT projects will get 7 marks</li> <li>For every additional FTEs as below the bidder will get additional marks subject to maximum of 5 marks.</li> </ul>	
		Number of FTE Marks	
		> 500 5	
		> 250 FTE to =<500 FTE 4	
		= 250 FTE 3	
		<ul> <li>Maximum marks: 5</li> <li>Note: Full time Employees defined as employees on the Payroll of organization.</li> <li>Bidder to submit the Certificate from the HR or Company Secretary clearly specifying the total no of employees within the organization. Original or Notarized copy of the certificate should be submitted</li> </ul>	
	Bidder's Certification	Certification with the Sole Bidder or any member of consortium (valid as on date of issuance of the bid):  ISO 9001:2008  ISO 20000:2011 for IT Service Management  ISO 27001:2013 for Information Security Management System  CMMi Level 3  CMMi Level 5	



	Technical	Technical Evaluation parameter		Marks
#	Evaluation	<b>F</b>		
	Criteria			
			D/f 1	
		Certification	Marks	
		Any one ISO certificate  Application on CNN Level 2	2	
		Any two ISO certification or CMMi Level 3	3	
		All ISO certification or     CMMi. Level 5 Contification or		
		CMMi Level 5 Certification or  Any true ISO certification % CMMi Level o	4	
		Any two ISO certification & CMMi Level 3     Certification		
		Any two ISO certification & CMMi Level 5		
		Certification or All ISO Certification & CMMi	5	
		Level 3 Certification		
В	<b>Project Experien</b>			60
1	Bidder	Experience of Sole Bidder / Prime Bidder (in case of con	sortium) in	35
	Experience –	implementation of Integrated Command & Control Cer	ntre (ICCC)	
	Executing	/Command Control Center (CCC) in India in last 7 yea	rs from the	
	Command	date of publishing this RFP (maximum 2 projects)		
	Control Center Project			
	Froject	Number of Projects	Marks	
		For satisfying PQ criteria	20	
		Additional project over and above the projects sub	mitted	
		under PQ criteria		
		Every additional project costing not less than the		
		amount equal to INR 20 Cr. with ICCC application		
		with or without video wall solution component worth	15	
		minimum INR 2.5 Cr.		
		Every additional costing not less than the amount		
		equal to INR 12 Cr. each with ICCC application with		
		or without video wall solution component worth	9	
		minimum INR 1.5 Cr.		
		minimum IVIX 1.3 OI.		
		Every additional project costing not less than the		
		amount equal to INR 10 Cr. each with ICCC	7.5	
		application with or without video wall solution	/•3	
		component worth minimum INR 1.25 Cr.		
		Maximum Marks: 35		
		Bidder is required to submit :		
		<ul> <li>Copy of completion certificate issued by client</li> </ul>		
		• In case of an ongoing project, the project must have	ze achieved	
		the respective value in terms of entire project cos		
		application & Video Wall Solution component respec		
			-	
		financial perspective. The Certificate to this effection of alient's letter head to be provided	et from the	
		client on client's letter head to be provided.		
	211	Copy of Work order / Contract		
	Bidder	Experience of Sole Bidder / Prime Bidder (in case of con	sortium) in	20
	Experience –	implementation of ICCC Solution integrating domains,	systems in	
	Executing Command	the last seven (7) years (maximum 2 projects) 1. Adaptive/Intelligent Traffic Control System (A)	CCS signals	
	Command	ANPR, RLVD, Wrong side, Speed detection etc.)		



	Technical	Technical Evaluation parameter	Marks
#	Evaluation		
	Criteria		
	Control Center	<ul><li>2. Intelligent Transit Management System</li><li>3. Water Supply</li></ul>	
	Application	4. Drainage	
		5. Solid Waste Management	
		6. Grievance Redressal System	
		7. CCTV/ Surveillance Network	
		8. Smart Street Lighting	
		9. Revenue Collection Systems (Property Tax, Water Meter	
		Billing, AFCS etc.)	
		10. Project Management System 11. Network monitoring for large scale WiFi service / dedicated	
		OFC network	
		12. Smart Parking	
		12. Smart Larking	
		Particular Marks	
		One project integrating any 4 domains/systems	
		mentioned above	
		One project integrating any 3 domains/systems mentioned above	
		One project integrating any 2 domains/systems mentioned above	
		Maximum Marks: 20   Maximum projects: 2	
		Bidder is required to submit:	
		1. Copy of completion certificate issued by client	
		2. In case of an ongoing project, the claimed domains/systems must have been integrated. The Certificate to this effect from	
		the client on client's letter head to be provided.	
		_	
	Bidder	3. Copy of Work order / Contract Relevant experience of Sole bidder / Any member in the consortium	
3	Experience –	in creation of Datacenter/ Data Center Infrastructure in State	5
	Executing Data	Govt./Central Govt./ULB/ Public Sector Units(PSU) in India in past	
	Center Project	7 years having minimum project value of Rs. 3 Crore.	
		(Note: In-house projects for own or group companies shall not be	
		considered for above criteria)	
		Each Project: 2.5 marks   Maximum Projects: 2	
		Bidder is required to submit :	
		Copy of Work Order/ Contract	
		Copy of completion certificate issued by client	
		Note: In-house projects for own or group companies shall not be	
		considered for above criteria. Data Center Infrastructure cost	
		should be excluding software license cost	
<u>C</u>	Presentation and		20
1	Presentation and		
	Following parameters will be evaluated:  • Understanding of the project		
	Approach & Methodology		20
	Ability to clearly explain the proposed Solution		-0
		of proposed solution as per requirement of SSCDL/SMC	
	_	on of proposed ICCC Software for Use cases provided by SSCDL/SMC	



## **ANNEXURE-IV**

Milestone	Payment			
Satisfactory delivery and acceptance of materials (as per the	40% of total CAPEX of Request			
Request Order) and after submission of the invoice.	order			
Satisfactory competition of Installation of respective items/	20% of total CAPEX of Request			
equipment and after, submission of the invoice.	order			
UAT and Go Live of entire RO (Testing and Commissioning)	25% of total CAPEX of Request			
	order			
Successful completion of 1st year after Project "Go Live"	5% of total CAPEX of Request			
	order			
Successful completion of 2 <sup>nd</sup> year after Project "Go Live"	2.5% of total CAPEX of Request			
	order			
Successful completion of 3 <sup>rd</sup> year after Project "Go Live"	2.5% of total CAPEX of Request			
	order			
Successful completion of 4th year after Project "Go Live"	2.5% of total CAPEX of Request			
	order			
Successful completion of 5 <sup>th</sup> year after Project "Go Live"	2.5% of total CAPEX of Request			
	order			
	-			
	_			
till the completion of warranty period i.e. 3 years or 5 years as	mentioned in TQ_2.			
ii. The Support cost for ICCC application projected by SI in the	eir commercial bid will be made			
equally on quarterly basis (20 quarters) at completion of each	n quarter after Project "Go Live".			
However, other OPEX projected by SI in their commercial bid will be made equally on quarterly				
basis for 4 <sup>th</sup> and 5 <sup>th</sup> Year (8 quarters) at completion of each quarter.				
iii. The payments are subject to meeting of SLA's failing which	n the appropriate deductions as			
mentioned in the SLA section of this RFP will be made applica	ble.			
	Satisfactory delivery and acceptance of materials (as per the Request Order) and after submission of the invoice.  Satisfactory competition of Installation of respective items/equipment and after, submission of the invoice.  UAT and Go Live of entire RO (Testing and Commissioning)  Successful completion of 1st year after Project "Go Live"  Successful completion of 2nd year after Project "Go Live"  Successful completion of 3rd year after Project "Go Live"  Successful completion of 4th year after Project "Go Live"  Successful completion of 5th year after Project "Go Live"  i. The contract period of 5 years are considered from the Go-Live payment of subsequent Request Orders will be made from the till the completion of warranty period i.e. 3 years or 5 years as ii. The Support cost for ICCC application projected by SI in the equally on quarterly basis (20 quarters) at completion of each However, other OPEX projected by SI in their commercial bid basis for 4th and 5th Year (8 quarters) at completion of each quarters)			

#### **Note:**

- All payments to the SI shall be made upon submission of invoices along with necessary approval certificates from concerned Authority like SSCDL, SMC, if applicable.
- The above payments are subject to meeting of SLA's failing which the appropriate deductions as mentioned in the SLA document of this RFP



## **Annexure V**

[The specification below overrides the relevant specification specified under RFP or previous Addendum & Corrigendum]

## 15.40: Video Conference System

#		Minimum Specifications	Compliance	Remarks,
			(Yes, No)	if any
1.	Camera	Should support Full HD 1080p resolution with 30		
		fps from day one.		
2.		Camera should have functionality of motorized pan,		
		tilt and zoom, controlled from remote or console		
3.		Camera/Solution should support Autofocus and		
		minimum 3 camera presets		
4.		Camera should have minimum 10X of Lossless		
		Optical zoom.		
5.		Should have at least 65 degrees field of view		
		(horizontal)		
6.		Should support at least 180 degrees of pan and 120		
		degrees of tilt		
7.		Should support H.264 (MPEG-4 AVC ), H.264		
		SVC video codec		
8.		Solution should have ability to send and receive two		
		live simultaneous video sources in a single call, so		
		that the image from the main camera and PC or		
		document/Presentation camera can be seen		
		simultaneously.		
9.		It should be possible to display the main video on		
		one screen and the presentation / dual video on the		
		other screen.		
10.	Video	Should have DVI (Digital Video Interface) or		
	Input/output	HDMI input to connect PC / Laptop directly to		
		the Video conferencing system with Audio.		
11.		Video Output: Should have at least 2 HDMI / DVI		
		(High Definition Multimedia Interface) with Full		
		HD 1080p output to connect display devices such as		
		LCD / LED and projectors for both Video and		
		Content. (Dual Monitor Support)		
12.		Audio Inputs: Should support minimum 2		
		Microphone inputs. And it should be supplied from		
		day one.		
13.	Network	Min. 1 x 1G LAN / Ethernet Port.		
14.		IPv4 and IPv6 support		
15.		Solution should be able initiate and receive Video		
٠٠.		conference Session/call via local (Intranet) static IP		
		on Point to Multipoint Leased line/MPLS		
		connectivity between HQ/ICCC and branches & also		
		over the Internet (Live/Real) Static IP.		
		over the internet (Live/real) static if.		



#		Minimum Specifications	Compliance	Remarks,
			(Yes, No)	if any
16.		System should support Password protected system		
		menu for better security.		
17.		ITU-T standards based Encryption of the video		
		call/session.		
18.	Speakerphone	Should have minimum 1 x Speakerphone or		
		Speaker & MIC with Full Duplex Audio Supported		
		functionality and have feature of echo cancellation,		
		Noise reduction.		
19.		Solution should support integration with Leading		
		business certifications like Skype for Business, Cisco		
		Jabber, WebEx and it should be Compatible with		
		BlueJeans, BroadSoft, GoToMeeting, Vidyo, and		
		other video conferencing, recording, and		
		broadcasting applications that support USB		
		cameras		
20.	Accessories	Solution should be offered with Full HD Camera,		
		Speakerphone-MIC System, Remote control, Power		
		Supply with cables, all types of Video & Audio		
		connectivity Cables in required quantity, all types of		
		Video/Audio/Network converters required if any		
		along with mounting kit for ideal wall placement or		
		for elevating the camera on a table and placement of		
		speakers/mic to utilize solution with full		
		functionality from day one		
21.		Minimum 3 Years of Comprehensive Warranty and		
		support of Parts/Hardware/Software/License and 2		
		Years of AMC.		
22.		Specify the proposed Make		
23.		Specify the proposed Model No		